

CREDIT COMMITTEE REPORT APRIL 1, 2010 – MARCH 31, 2011

Good evening invited guests and members of Saint Martin's Credit Union. I am proud to be here for our 62nd Annual General Meeting. It was also a pleasure to have served you over the past year.

The Credit Committee, as well as the other committees, was very busy this year. The committee faced many challenges. We met frequently, almost every two weeks, to review loan applications. There were some notable changes made which directly impacted the efficiency of the credit committee. The threshold for the manager was increased, allowing the committee to dedicate its time to properly evaluate some difficult loan applications. Also, we now have a full time delinquency officer who is dedicated to follow up on delinquent accounts.

It was tough in the beginning of the term. We had to review many loan applications and, being new to the committee, I had to familiarize myself with the policies and procedures quickly. I must commend the manager, loan officers, my fellow credit committee members and the entire staff and members of Saint Martin's Credit Union for assisting us and being patient throughout this process.

The committee is pleased to report that over the past year we approved 3,880 loans, which amounted to \$7,187,504.00. Personal loans received the largest amount, \$1,401,398.00. Personal loans also include loans from other smaller categories for purposes such as funerals, Gov. /Tax Insurance, legal fees, utilities and weddings. The second largest was for vehicle/repairs, which received \$1,084,836.00. This was followed by construction loans which received \$1,027,448.00. The attached tables and charts provide a clearer illustration of the breakdown of the loans approved.

Some loan applications were not approved. The Credit Committee needs to act in accordance with what is best for the credit union and its members. We evaluate all loan applications fairly and follow the guidelines laid out in the loan policy. Some of the criteria we evaluate are the members' character, capacity to repay, collateral and purpose of the loan. The loan history of the member is also very important. A negative loan history makes it difficult for future loan approval. We encourage all members to avoid falling into delinquency. Save Regularly. Borrow Wisely. Repay Promptly. It is better for all of us.

Thank you and may God continue to bless Saint Martin's Credit Union.

SMCU's Credit Committee

Mr. Andy Bahadur

Mrs. Santos Tesecum

**SAINT MARTIN'S CREDIT UNION
LOAN APPLICATION
TO CREDIT COMMITTEE**

Sector	No. of Loan Re-quested	No. of Loan Approved	Amt of Loan Requested	Amt of Loan Approved	Total Loan Disbursed
Personal	1046	1025	1,401,398.00	1,267,756.00	1,378,106.00
Vehicle/ Repairs	335	316	1,084,836.00	989,236.00	1,050,082.00
Education	856	836	1,004,278.00	938,313.00	942,380.00
Business Investment	232	219	884,156.00	855,256.00	844,881.00
Construction	139	131	1,027,448.00	852,148.00	804,067.00
Dental/ Medical	547	542	664,567.00	662,667.00	662,667.00
House repair & Renovation	257	250	575,549.00	544,649.00	554,234.00
Land/House Purchase	82	73	716,600.00	380,550.00	315,634.00
Christmas/ Easter	220	220	240,879.00	237,879.00	237,079.00
Travel/ Vacation	99	98	202,925.00	199,425.00	207,425.00
Household appliances	108	107	149,550.00	147,800.00	145,742.00
Farming	68	63	142,825.00	111,825.00	106,020.00
Total	3989	3880	8,095,011.00	7,187,504.00	7,248,317.00

Note:

Total loans disbursed include loans approved in financial year 2010.

Loans Disbursed for the Year 2010-2011

